

A warm welcome to all the students to our virtual class.

Rules for class:

- 1) Be on time for all your classes.
- Respect all the participants of the class.
- 3) Do not create any disturbance,
- 4) Pay attention to your teacher.
- 5) Raise hand if you have a question.
- 6) Entre into the class with your actual name.
- 7) Ask only questions relevant to the topic.

Chapter One

Nature and scope of economics.

Lesson Objectives:

- By the end of this part of lesson, students will be able to:
- 1. Analyze some of the basic concepts of economics.

Brainstorming

- What is the basic economic problem?
- Economic problem, in essence, is the problem of scarcity & choices.
- How an economic problem can be solved?
- Since the available resources are scarce and cannot fulfill all of our desires so economic problem can be solved by making choices.

Goods & Services

- Goods: All material things which are used by human beings to satisfy their wants are called goods for example food, clothes, book, cycle, building etc. Goods are tangible.
- Services: Those actions of individuals, which can satisfy other's wants are called services, for example lecture by the professor, examination of patient by doctor etc. Services are intangible.

Classification of goods

- Goods can be classified in many ways e.g. according to use.
- i) Consumer goods.
- ii) Producer goods or Capital goods.
- Consumer goods Consumer goods are the goods which can satisfy human wants directly. They have utility. These include things like bread, car, cycle etc.

- Producer goods these are the goods which are used for the production of other goods or for earning income. Without the aid of capital goods, labour can produce very few goods.
- Producer goods are of three types.
- (i) Raw materials like metal, wood, oil etc.
- (ii) Semi-manufactured goods like steal, cotton yarn, flour etc.
- (iii) Manufactured goods for example machinery, tools, buses, computers.

 Goods can also be classified on the basis of scarcity as;

- i) Free goods (air, sunshine etc).
- ii) Economic goods (These goods have price and are bought & sold in the market).
- iii) Public goods (Highways, parks etc).
- iv) Private goods (car, house etc).

<u>Utility</u>

The power or ability of a good to satisfy a human want is called utility.

Characteristics of utility

- i) Utility is a relative term.
- ii) Utility depends upon intensity of want.
- iii) Utility is subjective.
- iv) Utility depends upon use and form of goods.
- v) Utility depends upon knowledge.
- vi) Utility is different from usefulness.
- vii) Utility is the basis of demand.

Scarcity

- Scarcity means a situation where available resources are insufficient to produce all the goods and services people wish to have.
- Scarcity has some important features.
- 1. Scarcity is a universal fact.
- 2. Scarcity is a relative term.
- 3. Scarcity forces choices.
- 4. Scarcity creates conflicts.

<u>Closure</u>

Key points:

- All material things which are used by human beings to satisfy their wants are called goods for example food, clothes etc.
- Those actions of individuals, which can satisfy other's wants are called services, for example lecture by the professor.
- Goods are tangible, services are not.
- On the basis of use goods can be classified as consumer or producer goods.
- On the basis of scarcity goods can be classified as free or economic goods.
- The power or ability of a good to satisfy a human want is called utility.
- Scarcity means a situation where available resources are insufficient to produce all the goods and services people wish to have.

Thank you. See you in the next lesson.